

Dave Carlin

goldfern@comcast.net (360) 270-7985

RETAIL MANAGEMENT PROFESSIONAL

30+ years proven experience significantly increasing sales to \$7 million annually, reducing overhead and excessive inventory. Recruited, hired, trained and supervised up to 40 employees. Created results in all former positions through use of the following skills and abilities:

- ✓ Ordering/Stocking Materials/Products
- ✓ Invoice Reconciling
- ✓ Written and Oral Communication
- ✓ Inventory and Shrink Control
- ✓ Excellent Customer Service
- ✓ Recruiting and Training
- ✓ Data Analysis to maximize profit
- ✓ Hiring and Payroll

PROFESSIONAL SKILLS

- ✓ Oversaw daily store operations in all departments totaling 9 million in yearly sales
- ✓ Achieved 3% sales increase in frozen foods in my first year
- ✓ Scheduling, coaching and supervising staff of up to 40 associates.
- ✓ Proficient in Microsoft Windows, Office 2007 Suite, Outlook, File Maker Pro, PowerPoint
- ✓ Served as assistants to lead supervisor of stores, and acted as manager in the absence of the store manager
- ✓ Stock rooms organized and always ready for inventory count and deliveries
- ✓ Ordered product for various departments of the store
- ✓ Managed daily cash deposits and till balancing totaling \$40,000 a day

EMPLOYMENT HISTORY

Retail Merchandiser Mondelez / Nabisco	9/16 to Present
Retail Merchandiser Nestle Dreyers Ice Cream Co.	6/30 to 9/16
In Store Merchandiser News American Marketing	2/14 to 9/16
Merchandising Execution Team The Home Depot	10/14 to 3/15
Retail Coverage Merchandiser Acosta Sales & Marketing	4/13 to 3/14
Manager Global Liquor, Vancouver, WA	6/12 to 7/12
Assistant Manager Washington Liquor Board, Vancouver, WA	9/08 to 6/12
Assistant Manager ROSS Dress for Less, Longview, WA	10/07 to 09/08
Manager Brown and Cole, Longview, WA	9/96 to 3/07